

HOMEMADE PERSONAL CARE PRODUCTS

HARMFUL effects of body & personal care products

- Compounds in synthetic fragrance can be carcinogenic and toxic
- Sulfates found in most shampoos are dangerous for the eyes and can damage immune system and skin
- Most antiperspirants contain aluminum, which is not safe for the body

BENEFITS of body & personal care products with dōTERRA oils

- Safe for children and pets
- Non-toxic
- Therapeutic benefits such as mood enhancement
- Saves money
- Completely organic

Natural Deodorant / RECIPE






- 5 tbsp coconut oil
- ¼ cup baking soda
- ¼ cup cornstarch
- 10 drops essential oil*
- Mix until creamy.
- Apply a pea size drop to each underarm.
- Keep in closed container.

*Use your favorite essential oil(s)

COST COMPARISON

Product	Cost	Compare
Bath Salts — 22oz		
Oil with ingredients	\$3.68	
Organic		\$10.98
Deodorant — 2.65oz		
Oil with ingredients	25¢	
Organic		\$6.25
Lip Balm		
Oil with ingredients	60¢ (includes tube)	
Burt's Bees		\$3.00

ESSENTIAL OILS

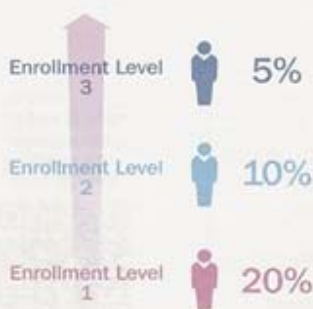
						
PEPPERMINT	WILD ORANGE	LEMON	LIME	GRAPEFRUIT	BALANCE	CITRUS BLISS
<ul style="list-style-type: none"> • Cooling • Invigorating • Antibacterial and antiviral \$27.33 / \$20.50	<ul style="list-style-type: none"> • Anti-anxiety • Good for digestive system • Repairs tissue • Wrinkles \$14.00 / \$10.50	<ul style="list-style-type: none"> • Memory improvement • Fights heartburn • Antidepressant • Lymphatic system cleansing • Antiviral \$13.33 / \$10	<ul style="list-style-type: none"> • Increases energy • Dissolves cellulite • Water purification • Tightens skin \$17.33 / \$13	<ul style="list-style-type: none"> • Helps fight addictions • Disinfectant • Good for PMS \$21 / \$16	<ul style="list-style-type: none"> • First Aid for the Skin • Promotes tranquility and sense of balance • Aids in harmonizing the various physiological system of the body • Anti-anxiety & relaxant \$26.67 / \$20	<ul style="list-style-type: none"> • Reduces stress • Cleanses and disinfects • Mood enhancer \$20 / \$15

Price: Retail / Wholesale

COMPENSATION PLAN MADE SIMPLE

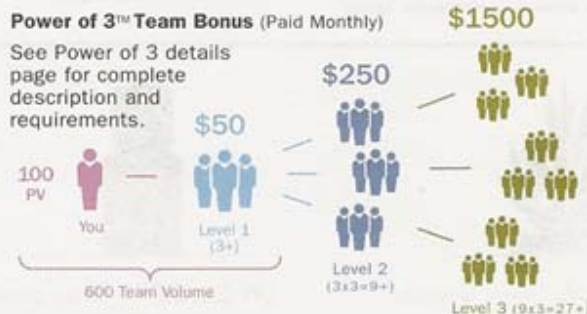
Fast Start Bonus (Paid Weekly)

Paid on New Enrollee volume for their first 60 days. Enroller must be on 100 PV autopship to participate.



Power of 3™ Team Bonus (Paid Monthly)

See Power of 3 details page for complete description and requirements.



dōTERRA Loyalty Rewards

Months	Months	Months	Months	Months
1 to 3	4 to 6	7 to 9	10 to 12	13+
10%	15%	20%	25%	30%

Unilevel Chart Comp Plan

Level	UniLevel Percent	Number of IPC's	Total Volume	Monthly Income
1	2%	3	\$450	\$59
2	3%	9	\$1350	\$300
3	5%	27	\$4050	\$1752
4	5%	81	\$12,150	\$2360
5	6%	243	\$36,450	\$4547
6	6%	729	\$109,350	\$11,108
7	7%	2187	\$328,050	\$34,071

Note: This example is based on a perfect duplication of three-person enrollment 7 levels deep with no attrition. All monthly figures include Power of 3 Bonus. Individual results will vary.

HOW TO GET STARTED

STEP #1 • Get Detailed Info

How do you become an oil user?

- This material will help you become an essential oil expert.



STEP #2 • Complete Form



STEP #3 • Select Kit



STEP #4 • Loyalty Rewards

- Automatic shipment of your monthly dōTERRA products
- Receive up to 30% of the PV value of your monthly LRP order
- Use your LRP credits to purchase dōTERRA products
- Change your LRP order up to your monthly ship date

Product of the Month

Place your order of at least 125 PV before the 15th of each month, and receive a free product, every month!